

## WHY U.S. AGRICULTURE?

Outlook provides an opportunity for your organization to introduce your products and services to a nationwide readership that includes owners and managers of farms, ranches, dairies, greenhouses, nurseries, orchards, and hatcheries (whether individually owned or set up as a partnership or corporation) with an annual revenue greater than \$10 million, as well as the major industries that rely on the USDA: leadership in the top agricultural and forestry machinery and equipment manufacturers and merchants; agricultural biotechnology organizations; consumer and commercial food producers; and farm labor contractors and crew managers. Beyond industry, Outlook is also distributed to USDA Headquarters, its bureaus and offices across the country, as well as other select federal, state, and local personnel involved with agricultural services and programs, such as agency directors, program managers, agricultural engineers, technicians, conservationists, inspectors, scientists, and other specialists.

Keep in mind, *U.S. Agriculture: Outlook* is widely accessible – as a high-quality print edition and as a digital flipbook.

This edition of *Outlook* will make its public debut at the world's largest agricultural exposition, the World AgExpo, in Tulare, Calif.



MORE THAN 22 MILLION PEOPLE (14 PERCENT OF TOTAL LABOR FORCE) ARE EMPLOYED IN FARM OR FARM-RELATED JOBS, INCLUDING PRODUCTION AGRICULTURE, FARM INPUTS, PROCESSING AND MARKETING, AND WHOLESALE AND RETAIL SALES.

## **PRODUCTS AND SERVICES OF INTEREST**

- Agricultural Aircraft
- ATVs
- Backhoes
- Building Materials
- Crawler Tractors
- Information Technology Services
- Dust Control
- Excavators
- Farm Improvement and Construction
- Feed
- Fertilizer
- Forklifts and Cranes
- Financial Services
- Harvest and Handling
- Horse/Livestock Equipment and Services
- Implements
- Irrigation and Water Pumps
- Landscape
- Large Trucks
- Lime and Soil Conditioners
- Livestock
- Loaders
- Lumber
- Power Units and Compressors
- Produce Sorters
- Scrapers and Graders
- Seeds and Plants
- Shop Supplies
- Sprayers
- Spreaders
- Tanks
- Tractors
- Trailers
- Trenchers
- Trucks and Autos
- Utility Vehicles

